The National Innovation System and Regional Hotspots

Eigerlab Rockford, Illinois January 16, 2005

Egils Milbergs Center for Accelerating Innovation www.innovationecosystems.com emilbergs@msn.com

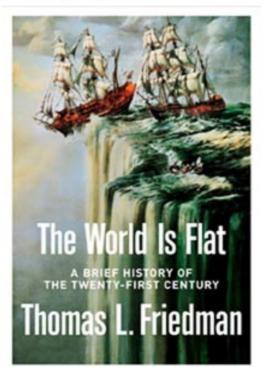


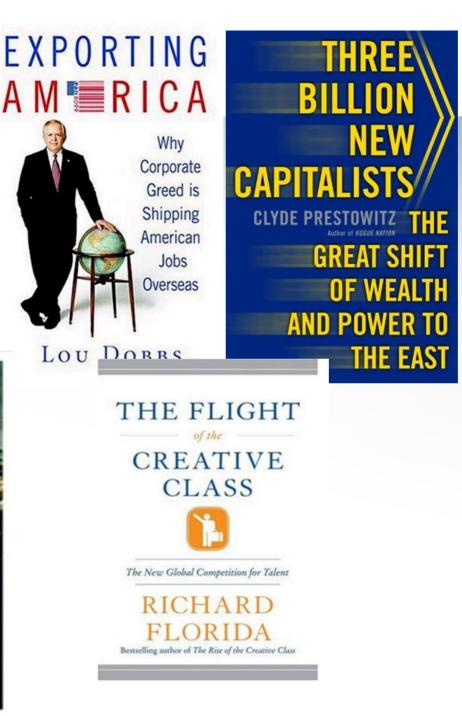


CHINA * INC

HOW THE RISE OF THE NEXT SUPERPOWER CHALLENGES AMERICA AND THE WORLD

TED C. FISHMAN





The Past and Future of America's Economy





Long Waves of Innovation that Power Cycles of Grow





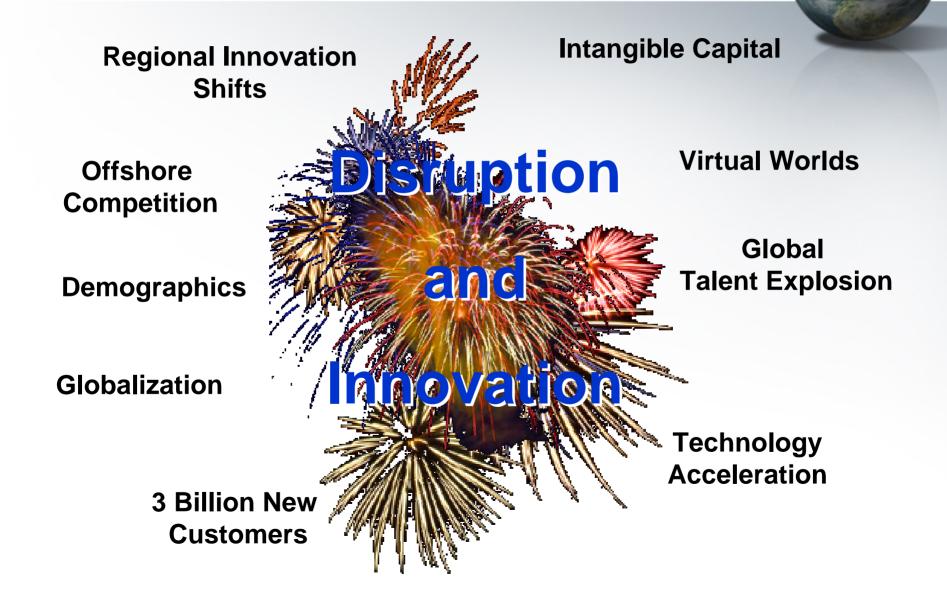
Building the Next American Century

The Paol and Palane of American Domanic Competitionness

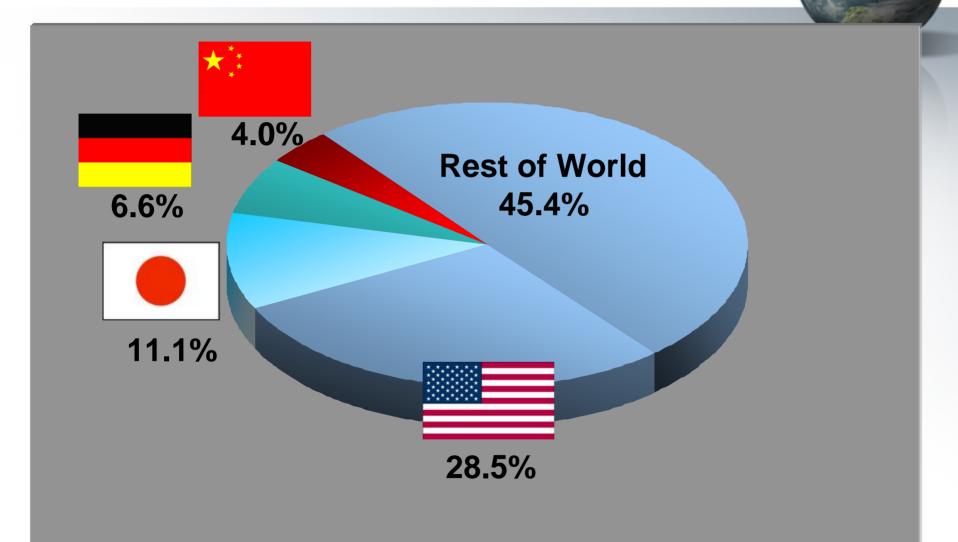


Kent Hughes

Change, Uncertainty and Complexity



USA: Today's World Economic Superpower (shares aggregate GDP)

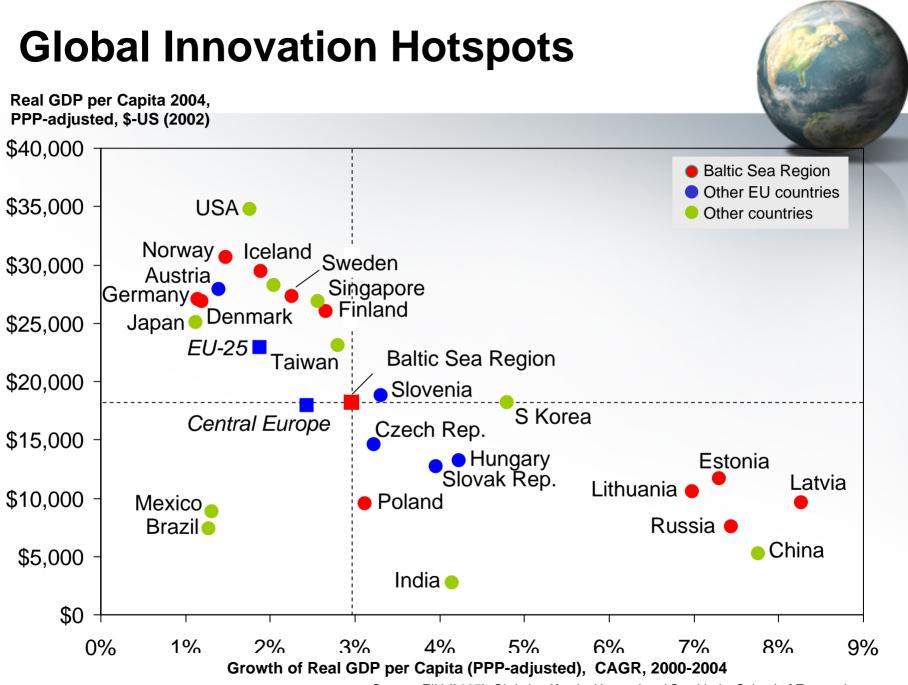


Source: World Bank

Growth Competitiveness Index

Country	GCI 2005 Rank
Finland	1
United States	2
Sweden	3
Denmark	4
Taiwan	5
Singapore	6
lceland	7
Switzerland	8
Norway	9
Australia	10

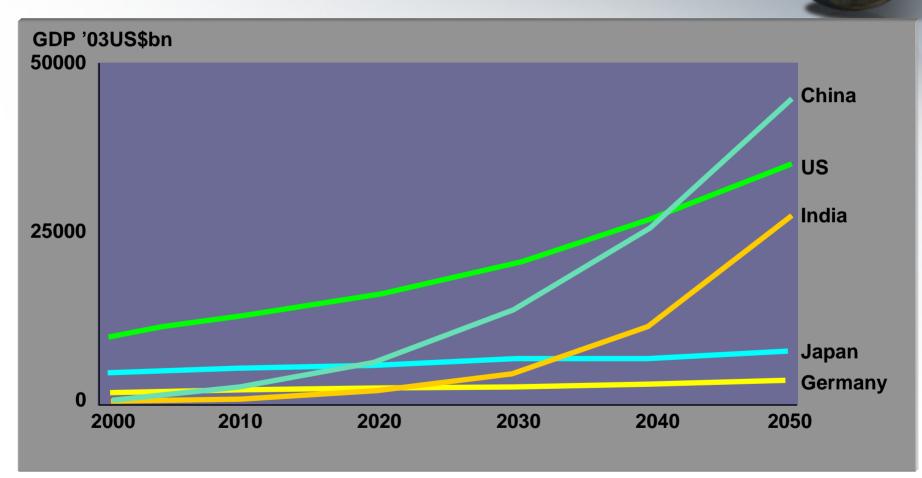
Source: World Economic Forum



Source: EIU (2005), Christian Ketels, Harvard and Stockholm School of Economics

New Economic Superpowers in 2050?

China Overtakes the G3; India is Close Behind

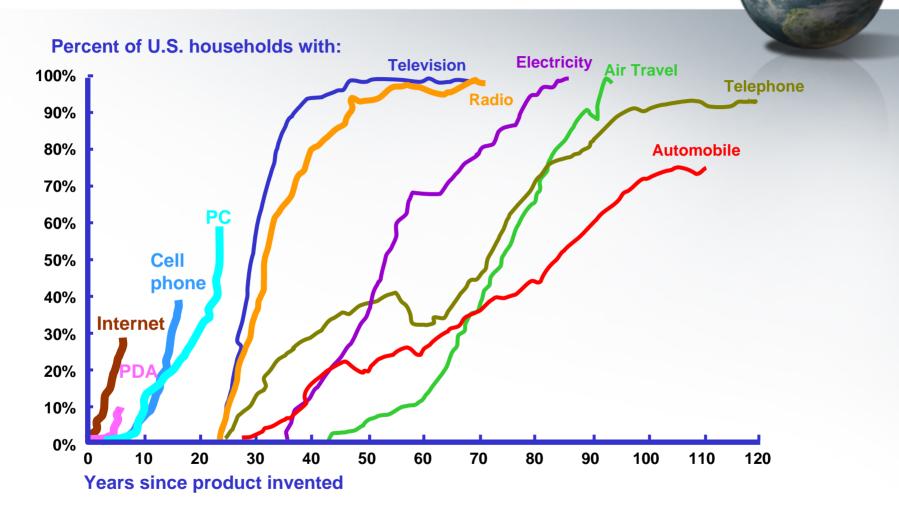


Source: Goldman Sachs, Report 99

The Next Innovation Wave

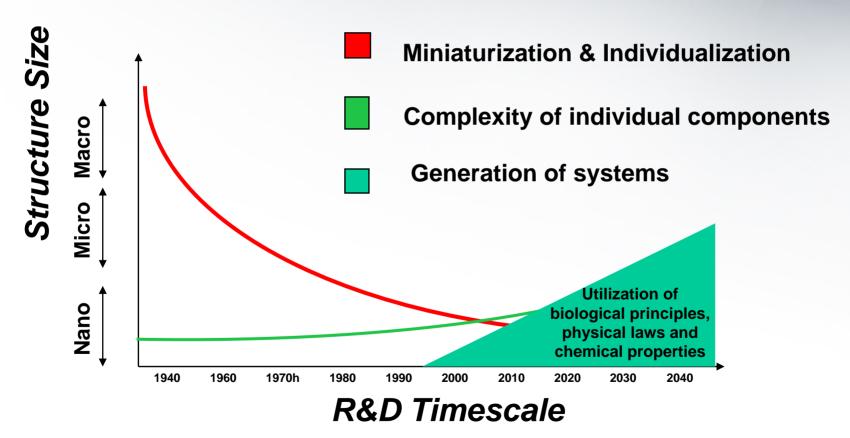


Innovation occurs faster for today's technologies



Sources: J. Gerry Purdy's presentation "The Next 50 Years in Mobile and Wireless" at Silicom Ventures, Trade press, Industry sources

Innovation Requires Wider Collaboration and Multidisciplinary Approaches



Example: Nanotechnology

Source: Dr. H. Fuchs, Wilhelm University of Munster in Westphalia

Intellectual Property Concepts Outdated

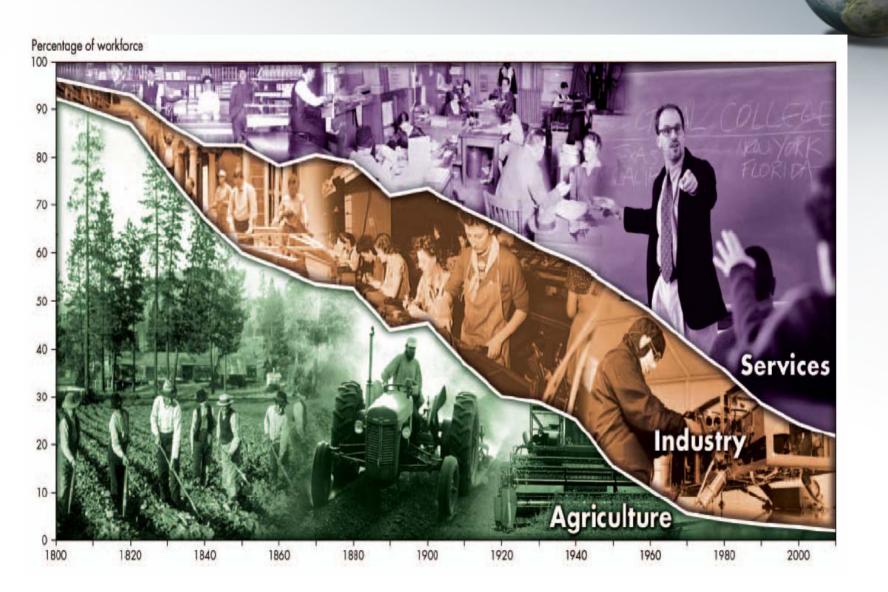
Patent Creation vs. Total Shareholder Return

Return 25% ♦ IBM All other 20% companies in the S&P 500 fall **Annual Shareholder** (5 of The 2003) into this 15% category. **Top 10** S&P 500 10% Largest (1993 10yr CAGR = 9.8% ♦ Sony Motorola Matsushita **Patent** 5% Generating 0% Hitachi **Companies**) -5% 30 5 10 15 20 25 0 Number of Patents (thousands) (1993 - 2003)

Note: Cannon, NEC, Toshiba, Mitsubishi, and Samsung round out the top ten largest patent generating companies, but no shareholder data was available.

Source: IBM

Service Sector Innovation



So What is Innovation?



Supply

Innovation

Demand

National Infrastructure Transportation • Energy • Information Networks

Source: National Innovation Initiative

The Technology Industry at an Innovation Crossroads



RISING ABOVE THE GATHERING

Energizing and STORM Employing America for a Brighter Economic Future



Report on Industry Views Towards:

Categories of Innovative and Potentially Disruptive Advanced Manufacturing Technologies

April 2005

Prepared by: The National Council for Advanced Manufacturing NACFAM 2001 L Street, NW Suite 807 Washington, DC 20036 www.NACFAM.org



LOSING THE COMPETITIVE ADVANTAGE? THE CHALLENGE FOR SCIENCE AND TECHNOLOGY

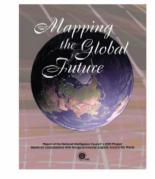
IN THE UNITED STATES

Access to Investors State Federal & International Lobbying urement tAccess lucation

TAPPING AMERICA'S POTENTIAL The Education for Innovation Initiative



COAL: Double the number of science, technology, engineering and mathematics graduates by 2015



THE KNOWLEDGE ECONOMY: IS THE UNITED STATES LOSING IT'S COMPETITIVE EDGE?

BENCHMARKS OF OUR INNOVATION FUTURE

THE REPORT OF THE TASK FORCE ON THE FUTURE OF AMERICAN INNOVATION

Agilett Thebriege, ATTA, America Cheraria Holya, America Theoremia American American Mathematica Society, America Theory and Society America Theoremica Computing Tenesch Americanis, Computing Technology Industry Amoritan Computing System Public Physics, Council on Computing Technology Industry Material Ensouth Society Massish, Davida Americanis, Theirita Packash, Bark Lawan Material Ensouth Society Massish, David Americanis, Theirita Packash, Bark Lawan Society Society, Massish, Societa Americanis, Tabinatory Americanis, NSIACO, The Network Collifics, Sensitivation, Materianis, Materianis, Materianis, Society Computing Sciences, Americanis, Tabina Enterventis

OFFSHORE OUTSOURCING AND AMERICA'S COMPETITIVE EDGE: LOSING OUT IN THE HIGH TECHNOLOGY R&D AND SERVICES SECTORS



OFFICE OF SENATOR JOSEPH I. LIEBERMAN May 11, 2004 TECHNOLOGY FUTURES AND GLOBAL POWER, WEALTH, AND CONFLICT

How a Talent Shortage Threatens U.S. Manufacturing

Keeping America Competitive

A Reast of the Project on Technology Columns and Global Pouse, Weath, and Conflict

Antibal aller

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INNOVATEAMERICA

REPORT

CSIS

December 2004

NATIONAL INNOVATION INITIATIVE REPORT thriving in a world of challenge and change



National Innovation Act

Title 1 – Innovation Promotion

 President's Council on Innovation Innovation Acceleration Grants •Basic Research Commitment •Regional Economic **Development** Advanced Manufacturing **Systems** Study on Service Science

Title II –

Modernization of Science, Education and Healthcare

Graduate Fellowships and Traineeships
Professional Science Master Degree Programs
Science Education
Innovation Based
Experiential Learning
21st Century Healthcare System

National Innovation Act

Title III – Incentives for Encouraging Innovation

 Permanent Extension of **Research Credit** Increased Rates of Alternative **Research Credit** Alternative Simplified Credit for Research Study on Catastrophic Healthcare •Life Long Learning Accounts Private Foundation Support of Innovation •Valuation of Intangibles

Title IV – Department of Defense

Frontier and Multidisciplinary Research
Enhancement of Education
Manufacturing R&D
Transformational Mfg.
Processes
Manufacturing Technology
Strategies
Planning for Strategic
Innovation
\$300 million authorization

National Innovation Act

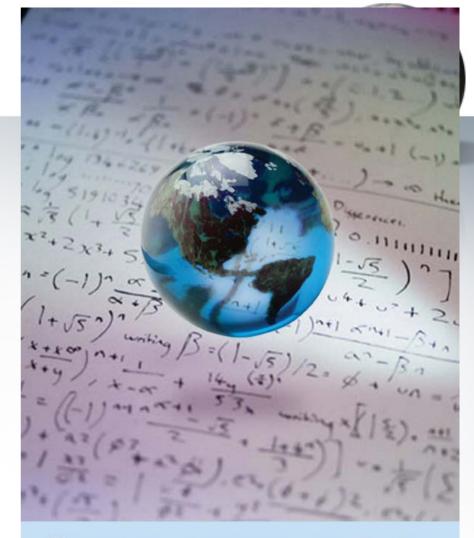
Title V –

Judiciary and other Matters

Retaining high tech talent
Study on barriers to
Innovation
Patent Reform

Major Advocacy Effort Underway

Innovate America



WHERE IN THE WORLD WILL THE NEXT BIG IDEA COME FROM?

The United States has long been the acknowledged world leader in innovation, a strength that is the foundation of America's national security and economic growth. But today, other countries are building world class research and educational institutions and are graduating increasingly qualified science and engineering students at a faster pace than ever before.

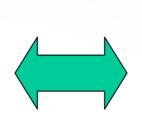
Make no mistake: The search for scientific breakthroughs and new technologies will go on whether we lead or follow. To remain at the vanguard in that quest, our country must increase investments in science research, provide incentives for research and development, and increase support for math and science education.

We support the President's State-of-the-Union (name) initiatives and ask Congress to help keep America the world leader in innovation.

www.lnnovateAmerica.org

Macro Policies for Innovation

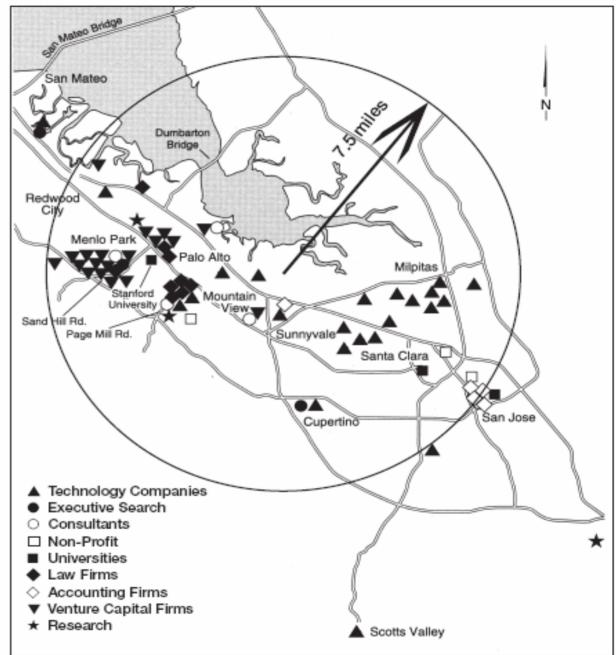
Improving the innovation process and ecosystem

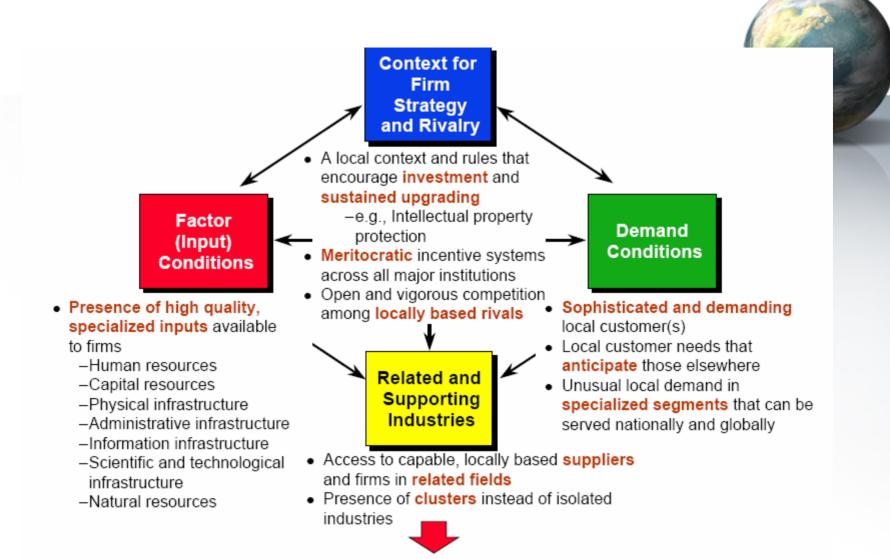


Driving job creation through powerful regional strategies

Selected Regional Clusters of Competitive Industries Western Massachusetts Rochester Polymers Imaging Omaha Warsaw, Indiana Equipment Telemarketing Bosto Orthopedic Devices Hotel Reservations Detroit Biotechnology Wisconsin/ Iowa / Illinois Credit Card Processing Auto Equipment *Minicomputers* Agricultural Equipment West Michigan and parts Mutual Funds Office Furniture Health Care Venture Capital Software Telecommunications Hartford Insurance Silicon Valley Providence Microelectronics Jewelry Venture Capital New York Financial Services Advertising Publishing Pennsylvania/ New Jersey Pharmaceuticals North Carolina Los Angeles Area Household Furniture Synthetic Fibers Defense Aerospace Wichita Hosierv Entertainment Light Aircraft Dalton, Georgia Baton Rouge/ Carpets New Orleans Dallas/ Houston Specialty Foods Real Estate Development South Florida Texas/ Louisiana Health Technology Chemicals Dage Nashville/ Louisville Computers Hospital Management

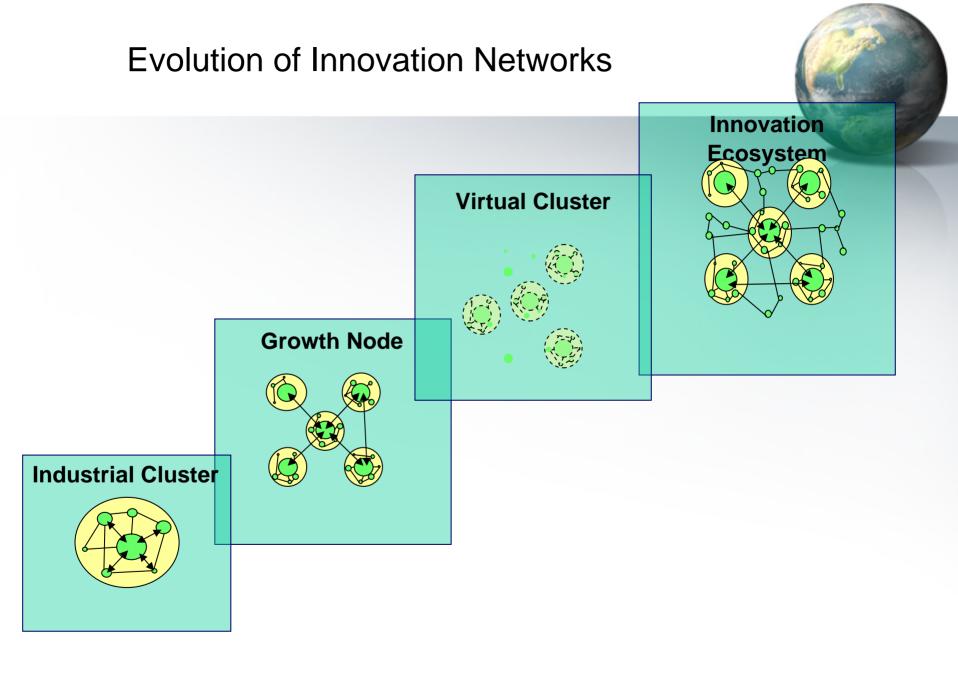






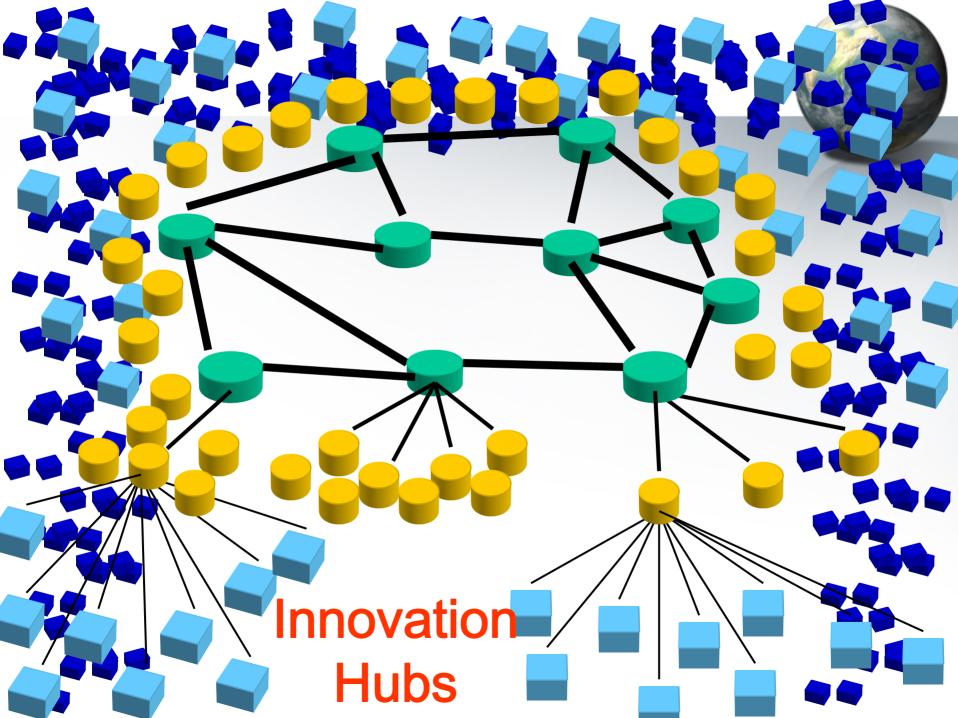
 Successful economic development is a process of successive economic upgrading, in which the business environment in a nation evolves to support and encourage increasingly sophisticated ways of competing

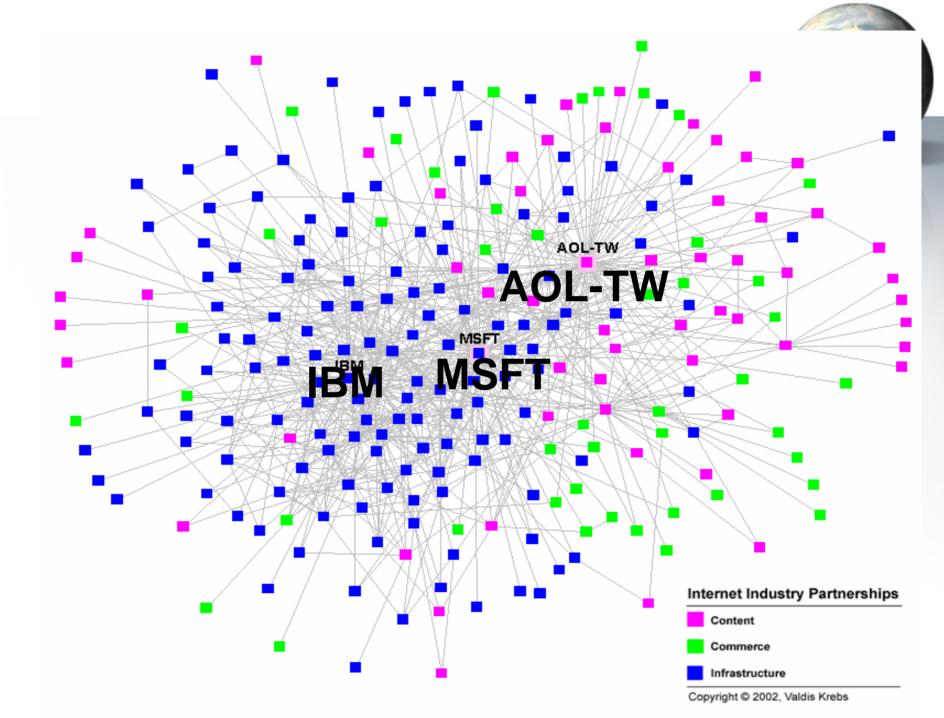
Source: Michael Porter



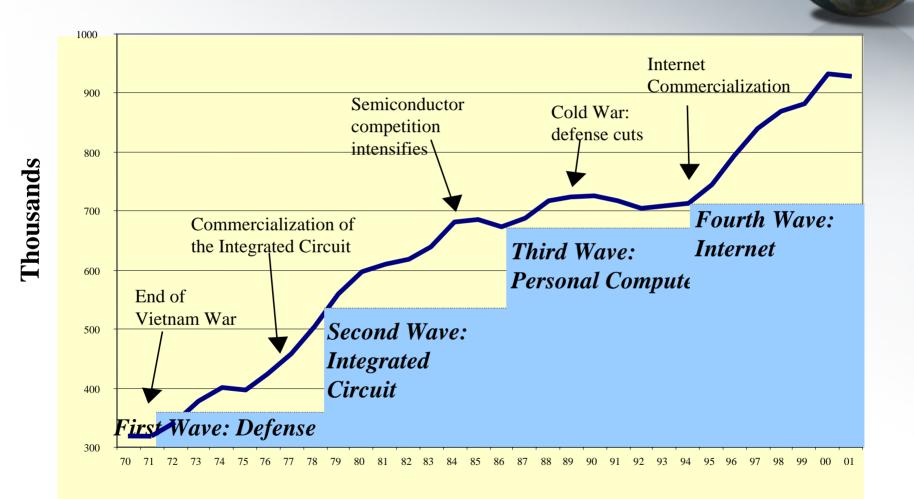
Toward a New Innovation Model Dynamic Ecosystem Linear Model Research Venture Entrepreheurs Capital Research Centers Innovation **Development Ecosystems** Education Incubators **Commercialization** Associations Governments

Business

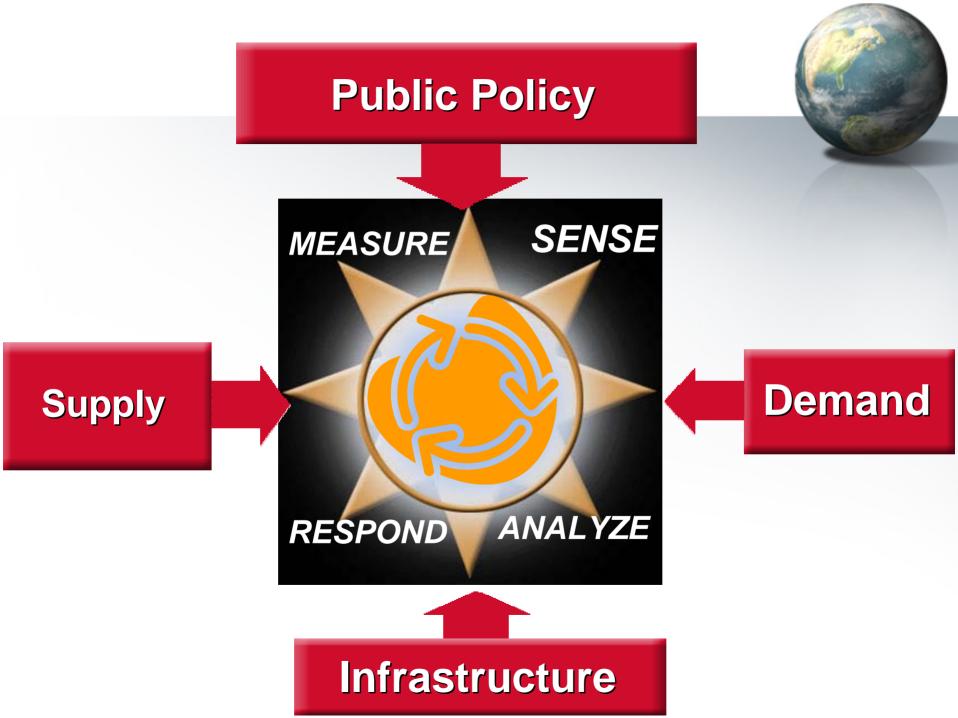




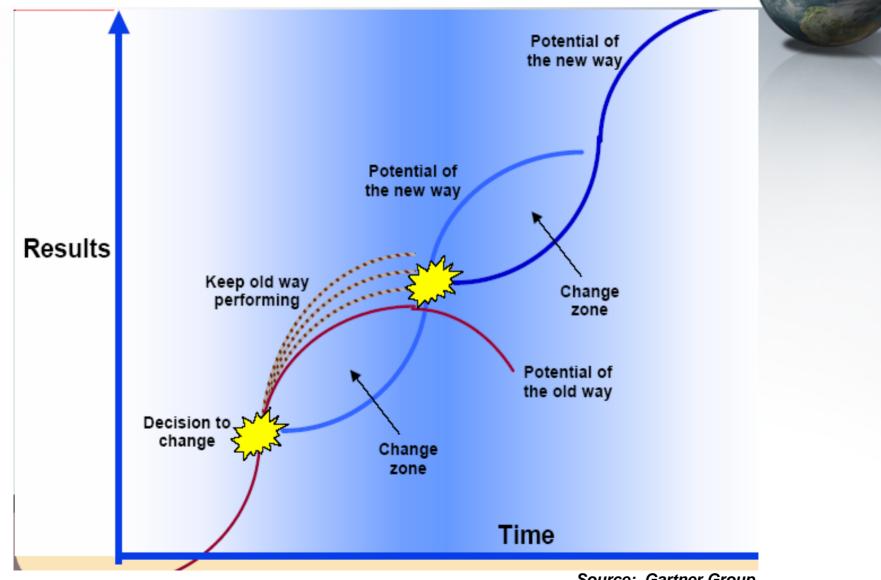
Silicon Valley Employment Waves: Adaptive Pattern



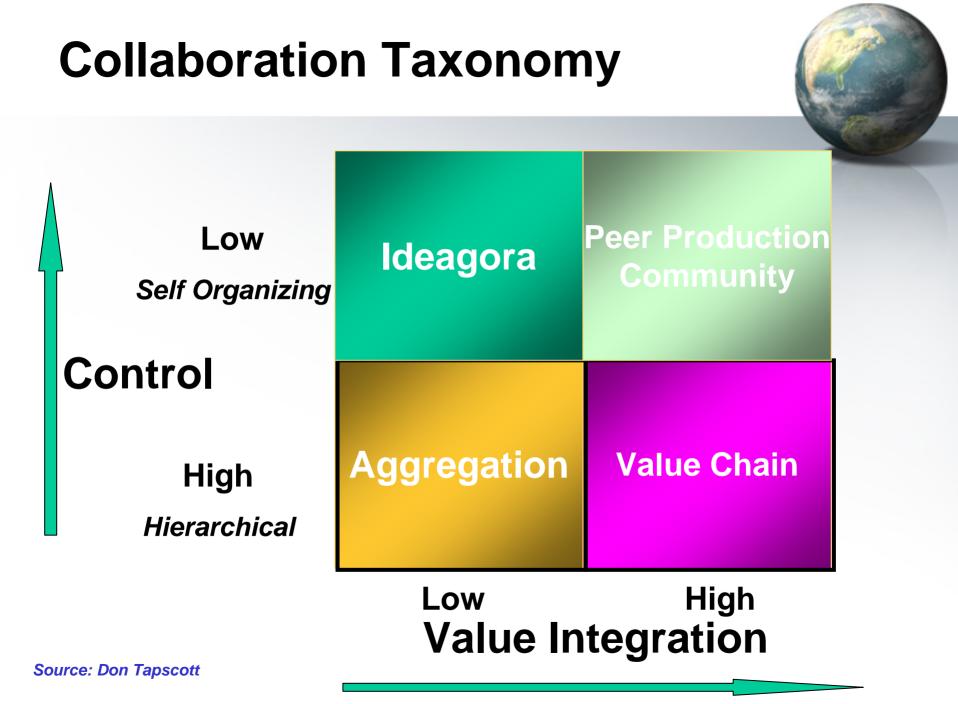
Source: Doug Henton, Collaborative Economics



Inflection Points



Source: Gartner Group



Customers as Co-Creators

Firm-Customer Interaction

- Interaction is the locus of economic value extraction
- Markets are forums for value exchange

The Firm Creates Value The Market Exchange of Value The Customer Target of Firm's Offerings

Firm-Customer Interaction

Interaction is the locus of co-creation of value and value extraction

Markets are forums for co-creation of experiences

The Firm: Collaborator in co-creating value Competitor in extracting value

The Market: Co-creation Experiences of Unique Value

The Customer: Collaborator in co-creating value Competitor in extracting value

Source: Prahalad and Ventataraman (2004)

What Stage Is Your Innovation Ecosystem In?

Seed?

None or very few firms Specialized competencies Potential for growth

Emerging?

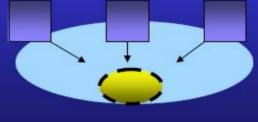
Few-to-many firms Fast growth Few links

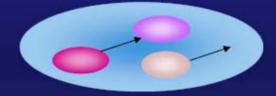
Expanding?

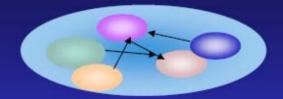
Formation & Attraction of firms Many links Special suppliers

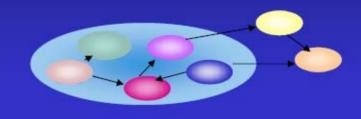
Transforming?

Net growth outside region Spin-offs starting nextgeneration cluster







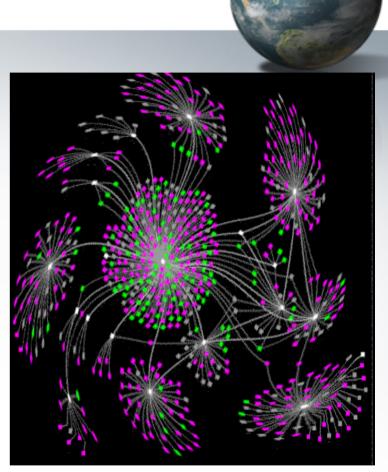


Action Implications

Don't pick winners: foster a habitat for innovation and avoid strategic industry lock-in

Architect the innovation ecosystem, not just the inputs

- •Map nodes and linkages
- Access external innovation sources
- •Build a sensing network
- •Pursue lab to market financing
- Break down barriers to collaboration
- Adapt digital support tools
- Leverage policies for rapid commercialization
- •Develop and retain creative talent



DISCUSSION